

## Exhibit 300: Capital Asset Summary

### Part I: Summary Information And Justification (All Capital Assets)

#### Section A: Overview & Summary Information

**Date Investment First Submitted:** 2009-06-30  
**Date of Last Change to Activities:** 2012-08-01  
**Investment Auto Submission Date:** 2012-02-28  
**Date of Last Investment Detail Update:** 2012-02-28  
**Date of Last Exhibit 300A Update:** 2012-06-30  
**Date of Last Revision:** 2012-08-01

**Agency:** 005 - Department of Agriculture      **Bureau:** 49 - Farm Service Agency

**Investment Part Code:** 01

**Investment Category:** 00 - Agency Investments

**1. Name of this Investment:** Consolidated General Sales Manager (CGSM) #107

**2. Unique Investment Identifier (Ull):** 005-000001234

#### Section B: Investment Detail

- 1. Provide a brief summary of the investment, including a brief description of the related benefit to the mission delivery and management support areas, and the primary beneficiary(ies) of the investment. Include an explanation of any dependencies between this investment and other investments.**

The Consolidated General Sales Manager (CGSM) investment is the consolidation of Farm Service Agency (FSA) Financial Management Investments #0007 New General Sales Manager Guarantee System (GSM) and #0089 Automated Public Law - 480 Umbrella System (APLUS). Both of these systems are in steady state maintenance. The GSM System supports the following Commodity Credit Corporation (CCC) Export Credit Guarantee Programs: "Export Credit Guarantee (GSM102)", "Intermediate Credit Guarantee (GSM103)", and "Supplier Credit Guarantee Program (SCGP)". It tracks the agreement between the U.S. exporter, the U.S. financial institution, the foreign bank, and the foreign importer to sell, export, buy, finance, and pay for U.S. commodities exported to countries participating in CCC's Export Credit Guarantee programs. It monitors CCC obligations, maintains accounting records, produces reports for the USDA Farm Service Agency (FSA) and Foreign Agricultural Service (FAS), Treasury, State Department, Congress, Freedom of Information Act (FOIA) and Commerce Department. APLUS is the subsidiary system for PL-480 Title I direct credits to foreign governments. APLUS supports the business of FAS and FSA-Financial Management Division (FMD). APLUS provides an automated method to enter, update, and extract data for current and planned budgets; original, amended and rescheduled agreements; purchase authorizations and sales, which includes letters of commitments and vessel approvals; disbursements for commodities and ocean transportation; and collections of

repayments from foreign governments. It monitors CCC obligations, maintains accounting records, produces reports for the USDA (FSA and FAS), Treasury, State Department, Congress, FOIA, Commerce Department, and Paris Club. The CGSM systems will eventually interface with the financial accounting system that are produced by the Department's Financial Management Modernization Initiative (FMMI).

**2. How does this investment close in part or in whole any identified performance gap in support of the mission delivery and management support areas? Include an assessment of the program impact if this investment isn't fully funded.**

There are no identified performance gaps. The current GSM client/server does not meet current agency security standards and a cut in investment funding would threaten the effort to move this application's functionality to another platform.

**3. Provide a list of this investment's accomplishments in the prior year (PY), including projects or useful components/project segments completed, new functionality added, or operational efficiency achieved.**

Three GSM releases were placed into production implementing 21 service requests. Service requests included: - new security user/role reports, - new functionality to add, update and use National Advisory Council and Reconciliation Council limits, - changes to allow user to update obligor penalty interest rates and amounts more easily.

**4. Provide a list of planned accomplishments for current year (CY) and budget year (BY).**

1) BY 2012 - implement revisions needed to meet the new GSM regulations. 2) BY 2012 - process service requests for the current system as needed. 3) BY 2012 - have the migrated client/server functionality in the certification environment.

**5. Provide the date of the Charter establishing the required Integrated Program Team (IPT) for this investment. An IPT must always include, but is not limited to: a qualified fully-dedicated IT program manager, a contract specialist, an information technology specialist, a security specialist and a business process owner before OMB will approve this program investment budget. IT Program Manager, Business Process Owner and Contract Specialist must be Government Employees.**

2011-08-09

## Section C: Summary of Funding (Budget Authority for Capital Assets)

1.

Table I.C.1 Summary of Funding

	PY-1 & Prior	PY 2011	CY 2012	BY 2013
Planning Costs:	\$0.0	\$0.0	\$0.0	\$0.0
DME (Excluding Planning) Costs:	\$1.0	\$0.0	\$0.0	\$0.0
DME (Including Planning) Govt. FTEs:	\$1.8	\$0.0	\$0.0	\$0.0
Sub-Total DME (Including Govt. FTE):	\$2.8	0	0	0
O & M Costs:	\$8.8	\$2.0	\$1.6	\$2.0
O & M Govt. FTEs:	\$4.7	\$0.5	\$0.4	\$0.5
Sub-Total O & M Costs (Including Govt. FTE):	\$13.5	\$2.5	\$2.0	\$2.5
Total Cost (Including Govt. FTE):	\$16.3	\$2.5	\$2.0	\$2.5
Total Govt. FTE costs:	\$6.5	\$0.5	\$0.4	\$0.5
# of FTE rep by costs:	16	4	4	4
Total change from prior year final President's Budget (\$)		\$-0.1	\$0.5	
Total change from prior year final President's Budget (%)		-5.30%	33.50%	

2. If the funding levels have changed from the FY 2012 President's Budget request for PY or CY, briefly explain those changes:

## Section D: Acquisition/Contract Strategy (All Capital Assets)

Table I.D.1 Contracts and Acquisition Strategy

Contract Type	EVM Required	Contracting Agency ID	Procurement Instrument Identifier (PIID)	Indefinite Delivery Vehicle (IDV) Reference ID	IDV Agency ID	Solicitation ID	Ultimate Contract Value (\$M)	Type	PBSA ?	Effective Date	Actual or Expected End Date
Awarded		AG6455C080013									
Awarded		GS35F0323J									

**2. If earned value is not required or will not be a contract requirement for any of the contracts or task orders above, explain why:**

This investment is Steady State. EVM is not required for investments that are for support services within Operations and Maintenance.

## Exhibit 300B: Performance Measurement Report

### Section A: General Information

**Date of Last Change to Activities:** 2012-08-01

### Section B: Project Execution Data

**Table II.B.1 Projects**

Project ID	Project Name	Project Description	Project Start Date	Project Completion Date	Project Lifecycle Cost (\$M)
APLUS-001	APLUS Operations and Maintenance	Contractor and FTE maintenance and production support for the APLUS program.			
GSM-001	GSM Operations and Maintenance	Contract and FTE maintenance and production support for the current GSM PowerBuilder and web applications and the GSM datamart.			
GSM-002	GSM Migration	Migration of the GSM functionality on the PowerBuilder platform to a JAVA based web application using USDA and FSA architectural standards.			

### Activity Summary

Roll-up of Information Provided in Lowest Level Child Activities

Project ID	Name	Total Cost of Project Activities (\$M)	End Point Schedule Variance (in days)	End Point Schedule Variance (%)	Cost Variance (\$M)	Cost Variance (%)	Total Planned Cost (\$M)	Count of Activities
APLUS-001	APLUS Operations and Maintenance							
GSM-001	GSM Operations and							

## Activity Summary

Roll-up of Information Provided in Lowest Level Child Activities

Project ID	Name	Total Cost of Project Activities (\$M)	End Point Schedule Variance (in days)	End Point Schedule Variance (%)	Cost Variance (\$M )	Cost Variance (%)	Total Planned Cost (\$M)	Count of Activities
	Maintenance							
GSM-002	GSM Migration							

## Key Deliverables

Project Name	Activity Name	Description	Planned Completion Date	Projected Completion Date	Actual Completion Date	Duration (in days)	Schedule Variance (in days )	Schedule Variance (%)
GSM-002	GSM Migration - 2nd Look	Second release of the GSM Migration software to the certification environment - includes completed Agreement functionality	2011-09-30	2011-09-30	2011-09-30	91	0	0.00%
GSM-002	GSM Migration - 3rd Look	Third release of the GSM Migration software into the certification environment - includes fee collections and vouchers	2012-01-31	2012-01-31	2012-01-31	122	0	0.00%
GSM-002	GSM Migration - 4th Look	Fourth release of the GSM Migration software into the certification environment - includes deliveries and payment schedules and maintenance functionality.	2012-06-30	2012-06-30	2012-06-30	150	0	0.00%

## Section C: Operational Data

Table II.C.1 Performance Metrics

Metric Description	Unit of Measure	FEA Performance Measurement Category Mapping	Measurement Condition	Baseline	Target for PY	Actual for PY	Target for CY	Reporting Frequency
System Reponse time	seconds	Customer Results - Timeliness and Responsiveness	Under target	3.000000	3.000000	3.000000	3.000000	Semi-Annual
Accounting: Maintain unqualified financial statement audit opinion for FSA, FAS, and CCC.	pass/fail	Process and Activities - Financial	Over target	0.000000	0.000000	0.000000	0.000000	Monthly
Percentage of time the system is available to users during normal business hours	hours	Technology - Reliability and Availability	Under target	80.000000	99.000000	99.000000	99.000000	Semi-Annual
Application is certified and accredited.	pass/fail	Process and Activities - Security and Privacy	Over target	0.000000	0.000000	0.000000	0.000000	Semi-Annual
Expand use of the E-gov system 35% of the transactions submitted online for NOA	Percentage	Mission and Business Results - Services for Citizens	Over target	35.000000	35.000000	50.000000	35.000000	Semi-Annual